

Revenue Trends Report January 2013

The Commonwealth collected \$2.34 billion in General Fund revenues for January, an increase of 7.6% compared to the prior year. For the fiscal year-to-date, revenues increased by 5.4% to \$14.56 billion. General Fund collections increased by 4.8% and 2.9% over the most recent three and twelve-month periods, respectively. Additional detail can be found below and on the following pages.

- **Tax revenue** grew by \$176 million for the month, primarily due to an increase of \$173 million in personal income tax collections.
- **Personal income tax** receipts were robust for the following reasons:
 - A due date occurring in February last year fell in January this year, and this technical factor contributed to the \$119 million (16.9%) increase in withholding deposits. The resulting shift of revenue compared to last year's pattern will weaken reported revenue growth in February.
 - Strong quarterly estimated payments resulted in an increase of \$54 million (15.2%) in nonwithholding revenues.
- Sales and use tax collections were \$17 million lower than the prior year.
 - o **Nonmotor vehicle** receipts declined by \$14 million (-2.0%). Over the last three months revenue growth has been negligible at 0.3%. For the fiscal year, revenues have increased by only 1.5%.
 - Motor vehicle deposits fell by \$3 million (-3.1%). For the fiscal year, collections have increased by 0.7%. Revenues declined by 1.8% for the most recent threemonth period.

| Change in General Fund Tax Revenues (compared to same period in prior year; dollar amounts in millions) | | | | | | | | |
|---|-------------|----------|----------------|----------------|--|--|--|--|
| Revenue Source | January | FY 12-13 | 3 month | 12 month | | | | |
| | <u>2013</u> | to Date | <u>rolling</u> | <u>rollina</u> | | | | |
| Corporate Net Income percent change | \$12.9 | \$311.3 | \$157.8 | \$263.1 | | | | |
| | 23.7% | 36.7% | 42.8% | 12.7% | | | | |
| Other Corporate percent change | \$9.8 | -\$34.4 | -\$39.3 | \$114.7 | | | | |
| | 23.6% | -7.5% | -17.4% | 4.1% | | | | |
| SUT – Nonmotor Vehicle percent change | -\$14.2 | \$68.4 | \$6.8 | \$3.3 | | | | |
| | -2.0% | 1.5% | 0.3% | 0.0% | | | | |
| SUT – Motor Vehicle | -\$2.9 | \$4.5 | -\$4.8 | \$34.9 | | | | |
| percent change | -3.1% | 0.7% | -1.8% | 3.1% | | | | |
| PIT - Withholding percent change | \$119.2 | \$241.9 | \$80.0 | \$385.3 | | | | |
| | 16.9% | 5.1% | 3.8% | 4.7% | | | | |
| PIT – Nonwithholding percent change | \$53.7 | \$117.1 | \$59.1 | \$249.0 | | | | |
| | 15.2% | 12.6% | 12.1% | 10.5% | | | | |
| All Other Tax Revenue percent change | -\$2.8 | \$3.9 | \$18.8 | \$24.3 | | | | |
| | -1.5% | 0.3% | 3.0% | 0.9% | | | | |
| Tax Revenue Total percent change | \$175.8 | \$712.8 | \$278.4 | \$1,074.7 | | | | |
| | 8.2% | 5.2% | 4.6% | 4.0% | | | | |

General Fund Revenue Detail

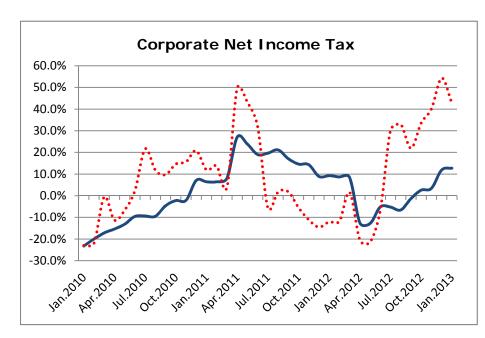
dollar amounts are in millions

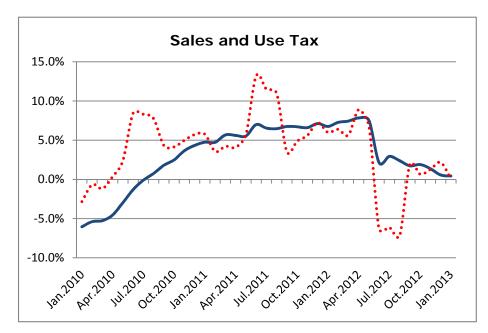
| | Monthly Revenues | | Fiscal Year to Date | | Growth Rate Trends | |
|--------------------------------|------------------|--------------------------------|---------------------|--------------------------------|--------------------|----------------------|
| | January 2013 | Percent Change ¹ | January 2013 | Percent Change ¹ | Rolling A | verages I 2 mon.¹ |
| Total General Fund | 2,336.3 | <u>7.6%</u> | <u>14,564.4</u> | 5.4% | 4.8% | 2.9% |
| Total Tax Revenue | <u>2,326.1</u> | 8.2% | 14,396.0 | <u>5.2%</u> | 4.6% | <u>4.0%</u> |
| Total Corporation Taxes | <u>118.8</u> | <u>23.7%</u> | <u>1,583.5</u> | <u>21.2%</u> | <u>19.9%</u> | <u>7.8%</u> |
| Accelerated Deposits | (1.5) | n.a. | 4.2 | n.a. | n.a. | n.a. |
| Corporate Net Income | 67.5 | 23.7% | 1,159.0 | 36.7% | 42.8% | 12.7% |
| Capital Stock & Franchise | 25.2 | 29.8% | 313.1 | -13.8% | -26.6% | -4.2% |
| Selective Business Total | <u>27.6</u> | <u>35.1%</u> | <u>107.2</u> | <u>18.9%</u> | <u>25.0%</u> | <u>7.5%</u> |
| Gross Receipts | 4.6 | 57.6% | 57.6 | 11.6% | -13.4% | 6.9% |
| Utility Property | 0.1 | 138.8% | 3.5 | 64.7% | 86.4% | -12.4% |
| Insurance Premiums | 22.3 | 34.0% | 25.0 | 35.9% | 34.6% | 8.4% |
| Financial Institutions | 0.4 | -15.6% | 17.9 | 14.8% | 144.9% | 13.9% |
| Other Sel. Business | 0.2 | -40.2% | 3.3 | 33.7% | 12.7% | -23.3% |
| Total Consumption Taxes | <u>876.5</u> | <u>-2.0%</u> | <u>6,067.4</u> | <u>1.0%</u> | 0.2% | 0.3% |
| Sales and Use Total | <u>790.3</u> | <u>-2.1%</u> | <u>5,265.4</u> | <u>1.4%</u> | 0.1% | 0.4% |
| Nonmotor | 700.2 | -2.0% | 4,598.2 | 1.5% | 0.3% | 0.0% |
| Motor Vehicle | 90.1 | -3.1% | 667.2 | 0.7% | -1.8% | 3.1% |
| Cigarette | 62.8 | -3.7% | 600.7 | -3.8% | -1.3% | -2.7% |
| Malt Beverage | 2.0 | 4.5% | 15.0 | -1.8% | 2.3% | -0.1% |
| Liquor | 21.3 | 10.0% | 186.2 | 5.1% | 7.4% | 6.3% |
| Total Other Taxes | <u>1,330.9</u> | <u>14.7%</u> | <u>6,745.1</u> | <u>5.9%</u> | <u>5.3%</u> | <u>5.7%</u> |
| Personal Income Total | <u>1,232.3</u> | <u>16.3%</u> | <u>6,033.6</u> | <u>6.3%</u> | <u>5.3%</u> | <u>6.0%</u> |
| Withholding | 825.0 | 16.9% | 4,984.9 | 5.1% | 3.8% | 4.7% |
| <u>Nonwithholding</u> | <u>407.3</u> | <u>15.2%</u> | <u>1,048.7</u> | <u>12.6%</u> | <u>12.1%</u> | <u>10.5%</u> |
| Quarterly | 396.3 | 16.4% | 902.3 | 13.3% | 16.3% | 13.4% |
| Annuals | 10.9 | -16.6% | 146.3 | 8.6% | -27.4% | 6.9% |
| Realty Transfer | 29.2 | 27.6% | 208.0 | 18.6% | 24.6% | 15.1% |
| Inheritance | 60.4 | -13.0% | 450.9 | -2.1% | 0.7% | -1.1% |
| Table Games | 6.8 | -2.4% | 49.9 | -6.9% | -6.2% | 3.7% |
| Minor and Repealed | 2.2 | 37.6% | 2.7 | -4.2% | -92.8% | -25.7% |
| Total Nontax Revenue | <u>10.2</u> | <u>-50.1%</u> | <u>168.4</u> | <u>26.9%</u> | 43.0% | <u>-31.8%</u> |
| Liquor Store Profits | 0.0 | n.a. | 0.0 | n.a. | n.a. | -23.8% |
| Lic, Fees & Misc - Total | 4.6 | -72.1% | 127.2 | 26.3% | 53.2% | -40.2% |
| Fines, Pen & Int - Total | 5.6 | 42.7% | 41.2 | 29.0% | 19.1% | 92.8% |

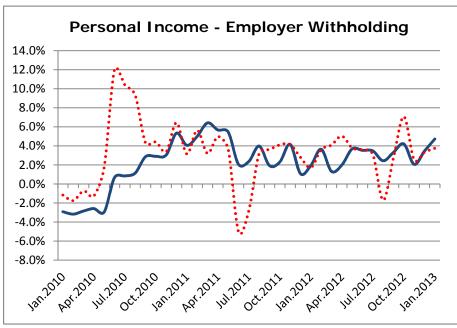
¹ compared to the same period in the prior year

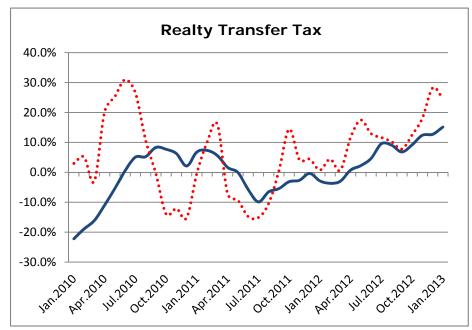
Three and Twelve-Month Revenue Growth Trends

compared to the same period in the prior year









dotted line = 3-month growth rate

solid line = 12-month growth rate