



INDEPENDENT FISCAL OFFICE

November 6, 2019

The Honorable Joseph B. Scarnati, III
President Pro Tempore
Senate of Pennsylvania
292 Main Capitol Building
Harrisburg, PA 17120

The Honorable Mike Turzai
Speaker
Pennsylvania House of Representatives
139 Main Capitol Building
Harrisburg, PA 17120

Dear Sirs:

Section 604-B(a)(8) of Act 100 of 2016 (Act of July 20, 2016, P.L. 849, No. 100) requires the Independent Fiscal Office (IFO) to:

Provide a cost analysis for the current fiscal year and remaining subsequent fiscal years of the impact of each proposed collective bargaining agreement under the jurisdiction of the Governor prior to execution, including the costs to cover public employee wages, benefits, pensions and working conditions that have been reduced in writing under section 701 of the act of July 23, 1970 (P.L. 563, No. 195), known as the Public Employee Relations Act.

The IFO submits this analysis to the General Assembly in fulfillment of that obligation. The analysis considers the recent collective bargaining agreement between the Commonwealth and the Service Employees International Union (SEIU), Healthcare. The analysis uses the following parameters and data obtained from the state accounting system as of July 1, 2019:

- Total annual wage base of affected workforce: \$84.2 million.
- Total number of full-time equivalent employees covered: 1,136.
- Benefit rate: weighted-average rate of 43.1%. The benefit rate reflects indirect costs related to employee wages such as employer pension contributions, Social Security and Medicare taxes, and workers' compensation payments. For example, a benefit rate of 40% implies that those costs increase by 40 cents for each dollar increase in wages.
- Four general pay increases effective July 2019 (3.00%), October 2020 (2.00%), October 2021 (2.50%) and October 2022 (2.50%).
- Three step increases effective April 2020 (2.25%), April 2021 (2.25%) and January 2023 (2.25%).

- Three increases in the biweekly employer healthcare contribution, from \$486 to \$502 (July 2020), from \$502 to \$519 (July 2021) and then to \$536 (July 2022). This biweekly change represents annual incremental increases of \$416 (FY 2020-21), \$442 (FY 2021-22) and \$442 (FY 2022-23) in employer healthcare contributions per employee.

In order to estimate the incremental cost attributable solely to the collective bargaining agreement, the analysis must first project the “baseline” wages and benefits that would have been paid without the agreement. The baseline scenario assumes no change in wages or benefits paid to current employees, but incorporates a turnover factor. This factor adjusts for the reduction in wages paid due to workforce turnover, as more experienced, higher-paid workers separate from service, and are replaced by new, lower-paid workers. All else equal (i.e., the total number of employees and wage rates do not change), this churning reduces total wages paid in the baseline scenario. These savings are entirely separate from the new agreement and should not be used to offset the incremental costs that result from the agreement. The turnover factor (-1.84 percent) is based on SEIU Healthcare workforce data for the past ten fiscal years, and the analysis assumes these trends would continue during the years covered by the agreement.

Based on these data, the general methodology for the projected increase in wage and benefit payments due to the agreement is as follows (see Table 1):

- Establish the baseline or “no agreement” scenario. The original total wage base for FY 2019-20 is \$84.2 million, and \$120.4 million if benefits are included. Apply a -1.84 percent turnover factor each year to reflect the declining wage base.
- Compute the incremental impacts by applying the negotiated general pay increases and step increases to that baseline, taking account of the effective dates.
- Compute the sum of the incremental impacts. This represents the net cost of the agreement relative to the baseline scenario. (See footnotes in Table 1 for a description of the computations.)

For the higher employer contributions for healthcare benefits, the analysis applies the annual dollar increase to the number of employees.

Table 2 itemizes the cost to the General Fund, Motor License Fund, Other State Funds (includes Lottery, State Stores and Restricted Accounts/Augmentations/Other Funds) and Federal Funds for the current fiscal year and subsequent three fiscal years.¹ Those costs can be summarized as follows:

- For the General Fund, the total costs are \$2.7 million (FY 2019-20), \$5.9 million (FY 2020-21), \$9.3 million (FY 2021-22) and \$12.4 million (FY 2022-23). The four-year total is \$30.3 million.

¹ Estimates do not include the impact of a new Retention Incentive Payment Program which would provide eligible employees in certain job classifications with an annual payment of \$1,000 beginning in January 2021. The Office of Administration estimates that this change will cost \$3.3 million over the contract term.

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- There is no impact on the Motor License Fund over the four-year period.
- For Other State Funds, the total costs are \$0.1 million (FY 2019-20), \$0.3 million (FY 2020-21), \$0.4 million (FY 2021-22) and \$0.6 million (FY 2022-23). The four-year total is \$1.5 million.
- For Federal Funds, the total costs are \$1.5 million (FY 2019-20), \$3.2 million (FY 2020-21), \$5.0 million (FY 2021-22) and \$6.7 million (FY 2022-23). The four-year total is \$16.4 million.
- For All Funds, the total costs are \$4.3 million (FY 2019-20), \$9.3 million (FY 2020-21), \$14.8 million (FY 2021-22) and \$19.7 million (FY 2022-23). The four-year total is \$48.1 million.

The All Funds column represents the total impact of the agreement. The Federal Funds column represents the estimated amounts expected to be reimbursed through federal funds.

The IFO bases this analysis on material transmitted by the Office of Administration on October 10, 2019. The Office of Administration provided the IFO with a Summary of Changes document that itemized all material changes contained in the contract, and for the purpose of this analysis, the IFO assumes that summary reflects all substantive changes. The Office of Administration also supplied detailed cost computations based on data extracts from the state accounting system. The IFO replicated certain extracts and reproduced much of the raw data transmitted to the office. The IFO did not attempt to extract the data used to apportion the impact across state and federal funds, and that aspect of the analysis is based solely on data supplied by the Office of Administration.

If you have any questions regarding the contents of this analysis, please do not hesitate to contact my office (717-230-8293).

Sincerely,



Matthew J. Knittel
Director, Independent Fiscal Office

Enclosure

cc:

The Honorable Jake Corman

The Honorable Jay Costa

The Honorable Patrick M. Browne

The Honorable Vincent J. Hughes

The Honorable John R. Gordner

The Honorable Anthony H. Williams

The Honorable Bryan Cutler

The Honorable Frank Dermody

The Honorable Stan Saylor

The Honorable Matthew D. Bradford

The Honorable Kerry A. Benninghoff

The Honorable Jordan Harris

Table 1
Analysis of Collective Bargaining Agreement
Service Employees International Union (SEIU), Healthcare
 millions of dollars

	FY 2019-20	FY 2020-21	FY 2021-22	FY 2022-23	
Less: Turnover of 1.84% 1/		-\$2.2	-\$2.2	-\$2.1	
Baseline Salaries & Benefits 2/	\$120.4	118.2	116.0	113.9	
3.00% July 2019 GPI	3.6 3/	3.5 3/	3.5	3.4	
2.25% April 2020 Step	0.7 4/	2.7 5/	2.7	2.6	
2.00% Oct 2020 GPI		1.9 6/	2.4	2.4	
2.25% April 2021 Step		0.7	2.8	2.8	
2.50% Oct 2021 GPI			2.4	3.1	
2.50% Oct 2022 GPI				2.4	
2.25% Jan 2023 Step				1.5	
Increase: Salaries & Benefits	4.3	8.9	13.8	18.2	
Increase: Health Care Costs		0.5	1.0	1.5	
Total Impact (All Funds)	4.3	9.3	14.8	19.7	\$48.1

1/ Annual savings from the replacement of high-wage senior workers with less experienced lower wage workers (1.84 percent multiplied by the prior year wage base). These savings would have been recognized regardless of the new bargaining agreement and should not be attributed to the agreement. Source: Office of Administration.

2/ Estimated base salaries and benefits as of July 1. Assumes no change in total complement and includes benefits that are tied to wages.

3/ Baseline Salaries & Benefits for the relevant fiscal year multiplied by the 3 percent general pay increase (GPI).

4/ Baseline Salaries & Benefits for the relevant fiscal year, plus the impact of the July 2019 GPI, multiplied by the 2.25 percent step increase. The total is prorated for the April 2020 effective date.

5/ Baseline Salaries & Benefits for the relevant fiscal year, plus the impact of the July 2019 GPI, multiplied by the 2.25 percent step increase.

6/ Baseline Salaries & Benefits for the relevant fiscal year, plus the impact of the July 2019 GPI, plus the impact of the 2.25 percent April 2020 step increase, multiplied by the 2.0 percent GPI. The total is prorated for the October 2020 effective date.

Table 2
Analysis of Collective Bargaining Agreement
Service Employees International Union (SEIU), Healthcare
 millions of dollars

	General Fund	Motor License Fund	Other State Funds 1/	Federal Funds	All Funds
FY 2019-20					
General Pay and Step Increase	\$2.7	\$0.0	\$0.1	\$1.5	\$4.3
Healthcare Contribution	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>
Total	2.7	0.0	0.1	1.5	4.3
FY 2020-21					
General Pay and Step Increase	5.6	0.0	0.3	3.0	8.9
Healthcare Contribution	<u>0.3</u>	<u>0.0</u>	<u>0.0</u>	<u>0.2</u>	<u>0.5</u>
Total	5.9	0.0	0.3	3.2	9.3
FY 2021-22					
General Pay Increase	8.7	0.0	0.4	4.7	13.8
Healthcare Contribution	<u>0.6</u>	<u>0.0</u>	<u>0.0</u>	<u>0.3</u>	<u>1.0</u>
Total	9.3	0.0	0.4	5.0	14.8
FY 2022-23					
General Pay and Step Increase	11.5	0.0	0.6	6.2	18.2
Healthcare Contribution	<u>0.9</u>	<u>0.0</u>	<u>0.0</u>	<u>0.5</u>	<u>1.5</u>
Total	12.4	0.0	0.6	6.7	19.7
TOTAL	30.3	0.0	1.5	16.4	48.1

1/ Other State Funds include Lottery, State Stores, and restricted accounts, augmentations and other funds.